

BTS Enhanced Equity Income Portfolio

Portfolio Objective

The portfolio seeks dividend income and long-term capital growth primarily through investments in stocks.

Strategy Description

- → A fully invested, risk managed equity income strategy that focuses on high quality mid-to-large-cap companies.
- → Applies optimized fundamental ratio analysis to select top stocks and sectors within the following investment themes:
 - Dividend Aristocrats
 - Equity Fortress
 - Highest Yielding Equity
- → With a 10% Covered Call strategy that seeks to enrich income.

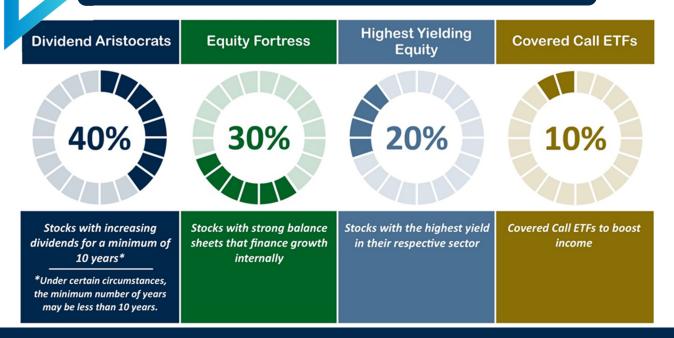


- → Break the Largest 1500 Stocks into 11 Sectors
- → Eliminate Small Cap Stocks with Market Cap < \$3B



Strategy Approach

→ Apply Strategy Filter to Each Approach





- → Various Sets of Optimized Ratios are Used to Determine Top Stocks in Each Sector Within the Dividend Artistocrats, Equity Fortress, and High Yield Equity Strategies
- → Optimized Ratios Aim to Determine True Intrinsic Value and Financial Health
- How well does the company generate profit?

Profitability Ratios How much does the company use debt?

Leverage Ratios

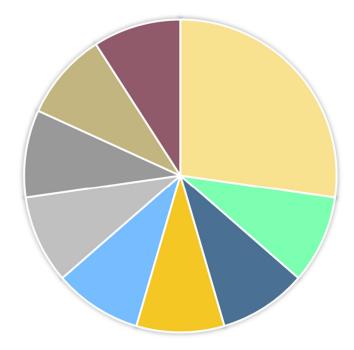
Liquidity Ratios

Efficiency Ratios

 How much cash is available for bills? How does a company use its resources to make a profit?

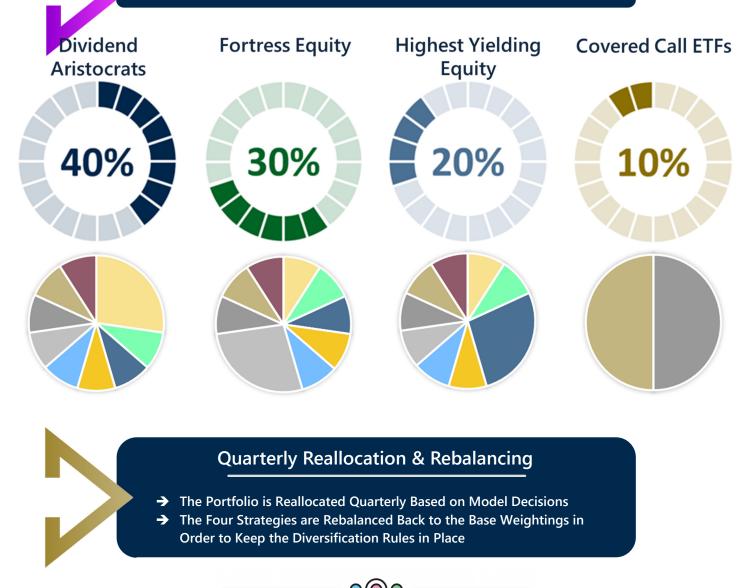
Sector Analysis

- → Optimize a New Set of Fundamental Ratios that are Consistent Across Sectors to Make Over or Underweight Decisions
- → Eliminate the Weakest Two Sectors and Overweight the Top Sector in Each Strategy
- → Result = Eight Equal Weight Sectors and One Triple Weight Sector





→ The Potential for Up To 29 Holdings



Not an offer of Portfolio Shares.

Investments are subject to risk; loss of capital is possible.

You should carefully consider the investment objectives, risks, and charges and expenses before investing. Each investor's situation is unique so please work with a professional financial adviser, tax accountant or legal representative, as applicable, to develop an individualized plan or address any questions you may have. Additional information is available upon request.

Definitions:

<u>Large-Cap</u> refers to a company with a market capitalization value of more than \$10 billion.

Mid-Cap refers to a company with a market capitalization of between \$2 billion and \$10 billion.

Small-Cap refers to a company with a market capitalization between \$250 million and \$2 billion.

<u>Dividend Aristocrats</u> is a BTS strategy that breaks the S&P1500 into its 11 GICS Sectors and then filters all securities that have 10-15 years of increasing dividends, based on which sector it is in. These securities are then run through a proprietary securities selection algorithm that is rule-based in nature and does not change. The top security is then compared against similar historical Dividend Aristocrats in its sector and a historical outperformance is calculated. The top sector is overweighted, and the bottom 2 sectors are eliminated.

<u>Equity Fortress</u> is a BTS strategy that breaks the S&P1500 into its 11 GICS Sectors and then filters the top 5-10 securities in each sector based on a proprietary Equity Fortress Model that considers how well the security can finance internal revenue and asset growth without taking on excess debt. These securities are then run through a proprietary securities selection algorithm that is rule-based in nature and does not change. The top security is then compared against similar historical Equity Fortress securities in its sector and a historical outperformance is calculated. The top sector is overweighted, and the bottom 2 sectors are eliminated.

<u>Highest Yielding Equity</u> is a BTS strategy that breaks the S&P1500 into its 11 GICS Sectors and then filters the top 5-10 securities in each sector based on highest dividend yield. These securities are then run through a proprietary securities selection algorithm that is rule-based in nature and does not change. The top security is then compared against similar historical DOG securities in its sector and a historical outperformance is calculated. The top sector is overweighted, and the bottom 2 sectors are eliminated.

<u>Covered Call</u> refers to a financial transactional in which the investor selling call options owns an equivalent amount of the underlying security. To execute this, an investor who holds a long position in an asset then writes (sells) call options on the same asset to generate an income stream. The investor's long position in the asset is the cover because it means the seller can deliver the shares if the buyer of the call option chooses to exercise.

The Global Industry Classification Standard (GICS) is an industry taxonomy developed in 1999 by MSCI and Standard & Poor's (S&P) for use by the global financial community. The GICS structure consists of 11 sectors, 25 industry groups, 74 industries and 163 sub-industries into which S&P has categorized all major public companies.

<u>Energy Sector</u> The Energy Sector comprises companies engaged in exploration & production, refining & marketing, and storage & transportation of oil & gas and coal & consumable fuels. It also includes companies that offer oil & gas equipment and services

<u>Materials Sector</u> The Materials Sector includes companies that manufacture chemicals, construction materials, forest products, glass, paper and related packaging products, and metals, minerals and mining companies, including producers of steel.

Industrials Sector The Industrials Sector includes manufacturers and distributors of capital goods such as aerospace & defense, building products, electrical equipment and machinery and companies that offer construction & engineering services. It also includes providers of commercial & professional services including printing, environmental and facilities services, office services & supplies, security & alarm services, human resource & employment services, research & consulting services. It also includes companies that provide transportation services.

<u>Consumer Discretionary Sector</u> The Consumer Discretionary Sector encompasses those businesses that tend to be the most sensitive to economic cycles. Its manufacturing segment includes automobiles & components, household durable goods, leisure products and textiles & apparel. The services segment includes hotels, restaurants, and other leisure facilities. It also includes distributors and retailers of consumer discretionary products.

<u>Consumer Staples Sector</u> The Consumer Staples Sector comprises companies whose businesses are less sensitive to economic cycles. It includes manufacturers and distributors of food, beverages and tobacco and producers of non-durable household goods and personal products. It also includes distributors and retailers of consumer staples products including food & drug retailing companies.

<u>Health Care Sector</u> The Health Care Sector includes health care providers & services, companies that manufacture and distribute health care equipment & supplies, and health care technology companies. It also includes companies involved in the research, development, production and marketing of pharmaceuticals and biotechnology products.

<u>Financials Sector</u> The Financials Sector contains companies engaged in banking, financial services, consumer finance, capital markets and insurance activities. It also includes Financial Exchanges & Data and Mortgage REITs.

Information Technology Sector The Information Technology Sector comprises companies that offer software and information technology services, manufacturers and distributors of technology hardware & equipment such as communications equipment, cellular phones, computers & peripherals, electronic equipment and related instruments, and semiconductors and related equipment & materials.

<u>Communication Services Sector</u> The Communication Services Sector includes companies that facilitate communication and offer related content and information through various mediums. It includes telecom and media & entertainment companies including producers of interactive gaming products and companies engaged in content and information creation or distribution through proprietary platforms.

<u>Utilities Sector</u> The Utilities Sector comprises utility companies such as electric, gas and water utilities. It also includes independent power producers & energy traders and companies that engage in generation and distribution of electricity using renewable sources.

<u>Real Estate Sector</u> The Real Estate Sector contains companies engaged in real estate development and operation. It also includes companies offering real estate related services and Equity Real Estate Investment Trusts (REITs).

Fundamental Ratios are quantitative measures that are used to assess businesses.

<u>Profitability Ratio</u> are financial metrics used by analysts and investors to measure and evaluate the ability of a company to generate income (profit) relative to revenue, balance sheet assets, operating costs, and shareholders' equity during a specific period of time. They show how well a company utilizes its assets to produce profit and value to shareholders.

<u>Liquidity Ratios</u> are used by financial analysts to evaluate the financial soundness of a company. These ratios measure a company's ability to repay both short-term and long-term debt obligations. Liquidity ratios are often used to determine the riskiness of a firm to decide whether to extend credit to the firm.

<u>Leverage Ratios</u> are any kind of financial ratio that indicates the level of debt incurred by a business entity against several other accounts in its balance sheet, income statement, or cash flow statement. These ratios provide an indication of how the company's assets and business operations are financed (using debt or equity).

<u>Efficiency Ratios</u> are used to measure how well a company is utilizing its assets and resources. These ratios generally examine how many times a business can accomplish a metric within a certain period of time, or how long it takes for a business to fulfill segments of its operations.

THIS MATERIAL IS NOT AN OFFER OF ANY PORTFOLIO SHARES. BTS Asset Management is affiliated with BTS Securities Corporation. Securities are offered through BTS Securities Corporation and other FINRA member firms. Advisory services are offered through BTS Asset Management.

This commentary has been prepared for informational purposes only and should not be construed as an offer to sell or the solicitation to buy securities or adopt any investment strategy, nor shall this commentary constitute the rendering of personalized investment advice for compensation by BTS Asset Management, Inc. (hereinafter BTS). This commentary contains only partial analysis and, therefore, should not be construed as BTS' general, complete, or most current assessment, projection, or outlook with respect to the topics discussed herein. This commentary contains views and opinions which may not come to pass. To the extent this material constitutes an opinion, assumption, forecast or projection, recipients should not construe it as a substitute for the exercise of independent judgment. This material has been prepared from information believed to be reliable, but BTS makes no representations as to its accuracy or reliability. The views and opinions expressed herein are subject to change without notice. Returns for specific BTS portfolios are available upon request.

It should not be assumed that investment decisions made in the future will be profitable or guard against losses, as no strategy can guarantee future results or entirely protect against loss of principal. There is no guarantee that the strategies discussed herein will succeed in all market conditions or are appropriate for every investor. Investing in BTS portfolios involves risk, including complete loss of principal. General portfolio risks are outlined in BTS' Form ADV Part 2A and specific strategy brochures, which are available upon request. Clients and prospective clients should review these risks with their financial representative before deciding to invest in BTS portfolios.

BTS Asset Management is affiliated with BTS Securities Corporation, member FINRA/SIPC. Securities are offered through BTS Securities Corporation and other FINRA member firms. Advisory services are offered through BTS Asset Management, Inc.

Not FDIC Insured. May Lose Value. No Bank Guarantee.



BTS-04/18/24-00061