



BTS Multi-Strategy Portfolios

The Multi-Strategy Portfolio is a total portfolio solution (stocks/bonds/cash) in which BTS conducts all fund selection and portfolio-level risk management. It is the most comprehensive investment from BTS, offering a higher order of diversification through security selection and *diversified strategies*-with “all in one account” convenience.

Multi-Strategy employs three of BTS’ most successful strategies:

Alpha Strategic Asset Allocation (SAA) Agg. Growth

- ◆ A more contemporary approach to Modern Portfolio Theory.
- ◆ Allocation decisions are not only based on historical data (i.e., the efficient frontier), but also utilize in-depth economic and technical analysis for forward-looking portfolio composition decisions.
- ◆ This investment style has enabled us to outperform (net of fees) the S&P 500 since its inception in October 2001.

Select Bond Asset Allocation (BAA)

- ◆ This tactical approach allows an investor to seek equity-like returns with risk relative to a bond.
- ◆ BTS employs up to 100% allocations among: high yield, government, and money market funds; an inverse high yield fund can be included if the “Plus Option” is chosen (where available).
- ◆ BTS will choose the best fund(s) available based on correlation to our current indicators.

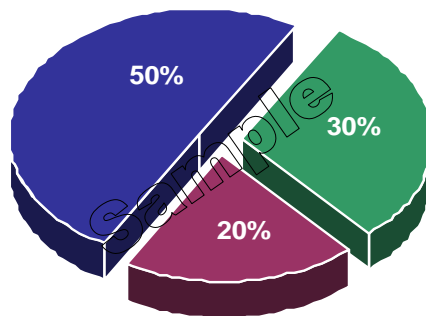
Select Seasonality / Bond Asset Allocation

- ◆ This seasonal approach invests in a Dow Jones or S&P 500 correlated fund during the historically strongest equity months.
- ◆ During the historically less favorable equity period, this portion of the portfolio then utilizes our time-tested Bond Asset Allocation approach (see Select Bond Asset Allocation box to the left).

How BTS manages all three strategies together:

Alpha SAA Aggressive Growth

Third Avenue Value
 Keeley Small Cap Value
 JennDryden Natural Resources
 Fidelity Select Software
 BlackRock Equity Dividend
 Mutual Discovery
 Phoenix Foreign Opportunities
 Fidelity Select Brokerage
 American Funds Growth
 Fidelity Adv Biotech



Select BAA

Northeast Investors Trust (High Yield)
 Delaware Delchester (High Yield)
 Direxion Dynamic High Yield
 Profunds Access Flex High Yield
 Rydex High Yield
 Vanguard Interm. US Treasury
 Money Market

Select Seasonality / BAA

Northeast Investors Trust (High Yield)
 Delaware Delchester (High Yield)
 Vanguard Interm. US Treasury
 Rydex Dow 2x Strategy
 Profunds Ultra Dow 30
 Money Market

This program is available at Trust Company of America and select variable annuities.

- ◆ Trust Company of America (**\$100k minimum**)
 - ✓ Client specific performance available via the BTS website and account data downloads
 - ✓ Quarterly performance statements mailed to clients
 - ✓ No annual signature required for renewals
 - ✓ Quarterly fees
 - ✓ Custodial Fee paid by BTS
- ◆ Available Annuities: American Skandia, Jefferson National, Security Benefit Life (\$25k minimum)

- ◆ Quarterly fees are charged on a banded fee structure:

BTS Fee

- First: <\$100k = 1.00%
- Next: \$100k - \$249.9k = 0.85%
- Next: \$250k - \$499.9k = 0.75%
- Next: \$500k - \$999.9k = 0.50%
- Next: >\$1m = 0.40%

Rep. Fee

- 0 to 1.5%

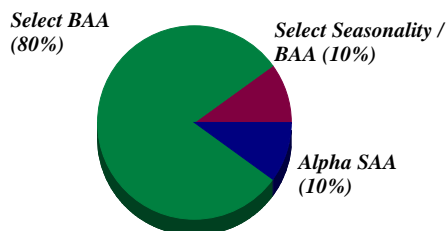
For more information please contact your Regional Vice President or Advisory Service Consultant at 800.343.3040

BTS Offers 7 Multi-Strategy Portfolios:

- Conservative
- Moderate
- Growth
- Aggressive Growth
- Moderate Plus
- Growth Plus
- Aggressive Growth Plus

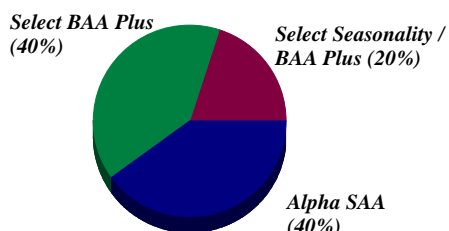
What are the Plus portfolios?

The Plus portfolios allow BTS to incorporate an inverse high yield fund into the mix. Due to the historically strong correlation between high yield bonds and equities, an inverse high yield fund allows BTS to seek to reduce losses and even capture gains in down markets.



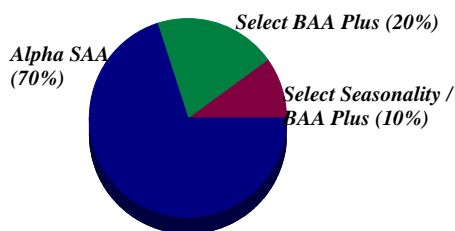
Conservative Portfolio

Annualized Returns (10/1/2001— 12/31/2007)	1 Year	3 Year	5 Year	Compound ROR	Standard Deviation
Multi-Strategy Conservative	5.75%	6.38%	7.38%	7.74%	4.06%
S&P 500 Total Return	5.49%	8.62%	12.83%	7.56%	12.03%
Lehman Aggregate Bond Index	6.96%	4.56%	4.42%	5.16%	3.72%
+/- S&P 500 Total Return	0.26%	-2.24%	-5.45%	0.18%	-7.97%
+/- Lehman Aggregate Bond Index	-1.21%	1.82%	2.96%	2.58%	0.34%



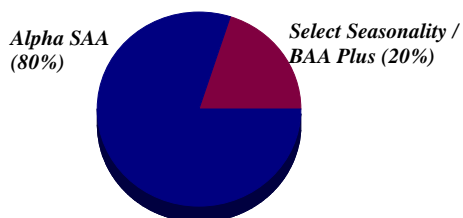
Moderate Plus Portfolio

Annualized Returns (10/1/2001— 12/31/2007)	1 Year	3 Year	5 Year	Compound ROR	Standard Deviation
Multi-Strategy Moderate Plus	3.67%	7.28%	9.47%	8.57%	6.79%
S&P 500 Total Return	5.49%	8.62%	12.83%	7.56%	12.03%
Lehman Aggregate Bond Index	6.96%	4.56%	4.42%	5.16%	3.72%
+/- S&P 500 Total Return	-1.82%	-1.34%	-3.36%	1.01%	-5.24%
+/- Lehman Aggregate Bond Index	-3.29%	2.73%	5.04%	3.40%	3.07%



Growth Plus Portfolio

Annualized Returns (10/1/2001— 12/31/2007)	1 Year	3 Year	5 Year	Compound ROR	Standard Deviation
Multi-Strategy Growth Plus	6.01%	9.14%	12.24%	9.55%	9.37%
S&P 500 Total Return	5.49%	8.62%	12.83%	7.56%	12.03%
Lehman Aggregate Bond Index	6.96%	4.56%	4.42%	5.16%	3.72%
+/- S&P 500 Total Return	0.51%	0.52%	-0.59%	2.00%	-2.66%
+/- Lehman Aggregate Bond Index	-0.96%	4.58%	7.81%	4.39%	5.65%



Aggressive Growth Plus Portfolio

Annualized Returns (10/1/2001— 12/31/2007)	1 Year	3 Year	5 Year	Compound ROR	Standard Deviation
Multi-Strategy Agg. Growth Plus	4.83%	9.45%	12.88%	9.78%	10.79%
S&P 500 Total Return	5.49%	8.62%	12.83%	7.56%	12.03%
Lehman Aggregate Bond Index	6.96%	4.56%	4.42%	5.16%	3.72%
+/- S&P 500 Total Return	-0.66%	0.82%	0.05%	2.22%	-1.24%
+/- Lehman Aggregate Bond Index	-2.13%	4.89%	8.46%	4.62%	7.07%

Performance results are net of the maximum possible fee of 2.5%. The Multi-Strategy Portfolios have an inception date of 5/15/06 and did not exist prior to this date. Since 6/1/06 the actual holdings of the Multi-Strategy Portfolios were used to calculate returns. The performance illustrated above represents the combined performance of the BTS Strategic Asset Allocation Alpha Aggressive Growth Portfolio (SAA), the BTS Bond Asset Allocation Program and the BTS Seasonality Program, all of which have an inception date of 10/1/01 or earlier, and reflects the percentage allocations above. BTS reserves the right to alter these allocation percentages. Prior to 5/15/06, BTS was not selecting funds for the Bond Asset Allocation Program and the Seasonality Program. The Select BAA Program performance is based on using the Northeast Investors Trust and American Century Bond Fund as if these funds were used since 10/1/01. The Select Seasonality/BAA performance is based on the Dow Jones Industrial Average, Northeast Investors Trust and American Century Bond Fund as if these funds were used since 10/1/01. Because prior to 5/15/06 BTS was not selecting particular mutual funds for this program, it is difficult to determine if these funds would have been used in hindsight. Performance would have been different based on particular funds that could have been used in hindsight. An inverse high yield fund did not exist prior to 12/16/04, and BTS established its Plus option for Select BAA on 7/1/06. Results assume that all exchanges were timely. Delays in implementing exchanges may affect performance. The above illustration reflects a generally rising securities market. Investing directly in the S&P 500, Dow Jones Industrial Average or Lehman Aggregate Bond Index is not possible. Performance will vary depending on the particular funds selected and there is no guarantee that funds used in the program will closely match the above indexes. Mutual funds have their own fund expenses, which costs are borne by Client. Results include the reinvestment of dividends and capital gains, but do not include possible sales charges, transaction fees, or custodial fees. Standard deviation is since 10/1/01.

PAST PERFORMANCE IS NO GUARANTEE OF FUTURE RESULTS